



MINUTES OF MEETING

Friday, March 12, 2021	10:00AM	CONFERENCE A, B, C & VIA ZOOM MEETING
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MEETING CALLED BY	BIDS AND AWARDS COMMITTEE IV	
TYPE OF MEETING	Pre-Bid Conference	
PROJECT TITLE	THE MALOLOS-CLARK RAILWAY PROJECT AND THE NORTH SOUTH RAILWAY PROJECT-SOUTH LINE COMMUTER PACKAGE CP NS-03: ROLLING STOCK-LIMITED EXPRESS TRAINSETS	
REFERENCE NO.	IFB No. 21-031-4	
ATTENDEES	<p>BIDS AND AWARDS COMMITTEE IV Mr. Joseph Conrad D. Dueñas Mr. Paul Jasper V. de Guzman Atty. Shiela O. Valino Engr. Diane T. Arbitrario Usec. Timothy John R. Batan Asec. Fidel Igmedio T. Cruz Jr.</p> <p>TECHNICAL WORKING GROUP Engr. Yuji Hoshina Mr. Jade Edwin Apin Engr. Alfonso Andaleon Engr. Rhejoiachim Clemente Engr. Radney Stephen Doromal Engr. Narciso Preclaro Jr. Arch. Ahn Meg Adonis Engr. Leonel Cray de Velez General Manager Junn B. Magno Atty. Maria Cresielda Ecalnea Engr. Kim Patrick Naniong Engr. Rex Abadines Engr. Edgar Fausto</p>	<p>Chairperson Vice-Chairperson Regular Member Provisional Member (PMO-in-Charge) Ad Hoc Member* Alternate Ad Hoc Member*</p> <p>Procurement Service-DBM (PS-DBM) Procurement Service-DBM (PS-DBM) Department of Transportation (DOTr)* Department of Transportation (DOTr)* Department of Transportation (DOTr)* Department of Transportation (DOTr)* Department of Transportation (DOTr)* Department of Transportation (DOTr)* Department of Transportation (DOTr)* Philippine National Railways (PNR)* Philippine National Railways (PNR)* Philippine National Railways (PNR)* Philippine National Railways (PNR)* Philippine National Railways (PNR)*</p>



BAC SECRETARIAT

Ms. Maricel R. Vergel de Dios
 Ms. Barby Ann M. Villamor
 Mr. Ulysses E. Mora

Procurement Service-DBM (PS-DBM)
 Procurement Service-DBM (PS-DBM)
 Procurement Service-DBM (PS-DBM)

DOTR CONSULTANTS

Mr. Phil Swift
 Mr. Mohd Haszuan Bin Sukairi
 Mr. Wan Khairul Anuar
 Mr. Lee Kuan Joo

Greater Capital Railway Consortium(GCR)*
 Greater Capital Railway Consortium(GCR)*
 Greater Capital Railway Consortium(GCR)*
 Greater Capital Railway Consortium(GCR)*

**attendees via online through zoom meeting*

PROSPECTIVE BIDDERS

(Physically Attended the Meeting)

Mr. Richard Reyes
 Mr. Tomoki Takahashi
 Mr. Jeff Ayo

Marubeni Corporation
 Sumitomo Corporation
 Sumitomo Corporation

OTHER ATTENDEES & PROSPECTIVE

BIDDERS *(Attended Online via Zoom Meeting)*

Ms. Guelina Verduz
 Ms. Anna Tayag
 Mr. Eduardo Danilo Macabulos
 Ms. Elreen Joy de Guzman
 Engr. John Patrick Calaycay
 Mr. Katsuyuki Saito
 Mr. PM Maeda
 Mr. Satoru Ohashi
 Ms. Gorka Azcona
 Mr. Julian Barrutia
 Mr. Momoka Kimura
 Mr. Ken Asakura
 Mr. Mitsuru Tanino
 Mr. Yutaka Tsubota
 Mr. Yasuko Imai
 Mr. Rommel Bala
 Mr. Jun Yanagawa
 Mr. Shunsuke Nomura
 Mr. Kevin Toledo
 Mr. Robert Magat
 Mr. Takuma Yaegashi
 Mr. Archie Arcinas
 Mr. Ben Chong
 Mr. Chelvam Rengasamy

Department of Transportation (DOTr)*
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 Department of Transportation (DOTr)*
 Greater Capital Railway Consortium*
 Greater Capital Railway Consortium*
 Greater Capital Railway Consortium*
 ConstruccionesAuxilliardeFerrocarriles(CAF)*
 ConstruccionesAuxilliardeFerrocarriles(CAF)*
 Kawasaki Heavy Industries (KHI)*
 Marubeni Corporation*
 Marubeni Corporation*
 Marubeni Corporation*
 Mitsubishi Corporation*
 Mitsubishi Corporation*
 Mitsubishi Corporation*
 Mitsubishi Corporation*
 Mitsubishi Corporation*
 Mitsui Company Ltd.*
 Mitsui Company Ltd.*
 Mitsui Company Ltd.*
 Siemens*
 Siemens*
 SMH Rail Malaysia*

	<p>Mr. Karthik Muthukumar Mr. Steagan Rutishauser Mr. Stephan Dietrich Mr. Keijiro Ishikawa Mr. Takashi Nyuhara Ms. Janice Yap Mr. Jerome dela Cruz</p> <p>SMH Rail Malaysia* Stadler Rail* Stadler Rail* Sumitomo Corporation* Sumitomo Corporation* Tech Store Malaysia Sdn Bhd* Cyclosystem*</p>
<p>CALL TO ORDER</p>	<ul style="list-style-type: none"> ➤ The scheduled Pre-bid Conference started at 10:15 AM with the Chairperson presiding. The program started with an Invocation and Philippine National Anthem. ➤ The BAC Secretariat acknowledged the presence of all attendees in the conference room and via online through zoom meeting. ➤ Having established the required quorum, the BAC proceeded with the Pre-bid Conference.
<p>ESTABLISHMENT OF HOUSE RULES</p>	<ul style="list-style-type: none"> ➤ House Rules were given by Engr.Yuji Hoshina, member of the Procurement Service – Department of Budget and Management (PS-DBM) Technical Working Group.
<p>OPENING REMARKS</p>	<ul style="list-style-type: none"> ➤ Opening Remarks was given by Mr. Junn B. Magno, General Manager of Philippine National Railways (PNR).
<p>PRESENTATION OF THE PROJECT (OVERVIEW)</p>	<ul style="list-style-type: none"> ➤ Mr. Mohd Haszuan Bin Sukairi, DOTr Consultant from Greater Capital Railway Consortium, presented a brief overview of the above-mentioned project and the procurement process, outlined as follows: <ol style="list-style-type: none"> 1. Project Overview <ol style="list-style-type: none"> i. Outline of the Project ii. Train Services 2. Key Project Information <ol style="list-style-type: none"> i. Information ii. Package

3. Tender Submission

- i. Procurement Timeline
- ii. Clarification Request
- iii. Request for Site Visit Facilities in Mabalacat
- iv. Bidding and Evaluation
 - Bid Evaluation Process
 - Key Qualifications

4. Technical Requirements

- i. Comparison with Other Rolling Stock Packages
- ii. Performance Requirements
- iii. Interfaces
- iv. Key Challenges

5. Common Bidding Mistakes

- i. Clarification of Bids
- ii. Determination of Responsiveness of Technical Bids
- iii. Alternative Bids

6. Previously Asked Questions (PAQ)



- i. Purchase of Bidding Document
- ii. Visa Assistance
- iii. Target of Commencement Date

➤ ***For the complete presentation of the Pre-Bid Conference kindly see attached pdf file.***

QUESTION & ANSWER

ITEM NO.	ISSUES/CONCERNS	RESPONSES
1	<p>Mr. Ken Asakura from Marubeni Corporation <i>(online)</i></p> <p>➤ Requested for the extension of the bid submission date by minimum of three (3) months.</p>	<p>➤ Mr. Junn Magno from Philippine National Railways (PNR) answered that such request must be put in writing. He further</p>

		2	<ul style="list-style-type: none"> ➤ Clarifications for the key dates and basis of access dates. 	<p>stated that possible extension of the bid submission may be considered by the End-User and Employer depending on the merits of the request.</p> <ul style="list-style-type: none"> ➤ Mr. Junn Magno suggested that said query be put in writing, for further discussion and deliberation.
		3	<ul style="list-style-type: none"> ➤ Clarifications for the definition guarantee fee and the difference between defect notification fee. 	<ul style="list-style-type: none"> ➤ Mr. Wan Khairul Anuar of Greater Capital Railway Consortium (GCR) answered that the guarantee fee for fifty (50) years refers to the design life of the major sector, so the bidder has to prove that their major sector will last for 50 years. On the other hand, the defect notification fee is for the assurance that the train is running for revenue, hence, the bidder must be able to demonstrate that the train will not have any defect that might jeopardize the revenue service. Simply stated, Mr. Junn Magno explained that they just want to know if the bidder is offering a

			<p>car body that is not made of paper or wood. While if they put metal or the like, the bidder shall be able to demonstrate if it would last for 50 years.</p>
<p>OTHER MATTERS</p>	<ul style="list-style-type: none"> ➤ Mr. Jun Magno manifested that some of the bidders may not be prepared with their questions and need more time to analyze the documents. He suggested giving the bidders sufficient time to prepare their questions. He however highlighted that clarifications will not be considered unless submitted to the Bids and Awards Committee (BAC) in writing. The BAC agreed on the manifestation. ➤ Furthermore, Mr. Junn Magno stated that any statements made by GCR, PNR and DOTr were not intended to modify the terms of the Bidding Documents. The official responses to the clarifications will be issued by the BAC in writing through bid bulletins. ➤ The BAC reminded the prospective bidders to synchronize their time with PS-DBM official time or the Philippine standard time for purposes of meeting the deadline for the submission of bids, 10:00 am, May 28, 2021. ➤ For the closing remarks, Undersecretary Timothy John R. Batan briefly shared about the "Pipeline Projects" of DOTr. 		
<p>ADJOURNMENT</p>	<ul style="list-style-type: none"> ➤ Having no other matters for discussion, the meeting was adjourned at 11:17 AM. 		
<p>PREPARED BY</p> 	<p style="text-align: center;">  MS. MARICEL R. VERGEL DE DIOS Secretariat </p>		

THE BIDS AND AWARDS COMMITTEE IV:

SIGNATURE REDACTED

USEC. TIMOTHY JOHN R. BATAN
Ad Hoc Member, DOTr

SIGNATURE REDACTED

ENGR. DIANE T. ARBITRARIO
Provisional Member, PS

CERTIFIED CORRECT

SIGNATURE REDACTED

ATTY. SHEILA O. VALINO
Regular Member

SIGNATURE REDACTED

MR. PAUL JASPER V. DE GUZMAN
Vice-Chairperson

SIGNATURE REDACTED

MR. JOSEPH CONRAD D. DUEÑAS
Chairperson